AGREEMENT FOR ELECTRONIC DATA INTERCHANGE (EDI)

It is agreed that the goods shipped pursuant to this Agreement are accepted in apparent good order and condition (except as noted) for carriage SUBJECT TO THE CONDITIONS OF CONTRACT. ALL GOODS MAY BE CARRIED BY ANY OTHER MEANS INCLUDING ROAD OR ANY OTHER CARRIER UNLESS SPECIFIC CONTRARY INSTRUCTIONS ARE GIVEN BY THE SHIPPER, AND SHIPPER AGREES THAT THE SHIPMENT MAY BE CARRIED VIA INTERMEDIATE STOPPING PLACES WHICH THE CARRIER DEEMS APPROPRIATE. THE SHIPPER'S ATTENTION IS DRAWN TO THE NOTICE CONCERNING CARRIER'S LIMITATION OF LIABILITY in the Conditions of Contract.

AGREEMENT FOR ELECTRONIC DATA INTERCHANGE (EDI)

This Agreement for Electronic Data Interchange (this "Agreement") is made on DDMMYYYY by and between:

XXXXXXXXXXX CO LTD </Address>>

represented by XXXXX (hereinafter referred to as "Shipper")

And Singapore Airlines Limited of Airline House, 25 Airline Road, Singapore 819829 (hereinafter referred to as "Carrier")

Recitals

WHEREAS the Parties have, or expect to have, commercial dealings with each other; **WHEREAS** the Parties desire to improve the efficiency of any future commercial transactions by replacing the flow of paper air waybills between them with electronic data interchange:

WHEREAS the Parties acknowledge understanding the technical and legal consequences of using electronic data interchange to conduct commercial transactions;

WHEREAS the Parties' intention and desire is to ensure paperless electronic cargo transactions at certain airports that may be notified to the Shipper by the Carrier (or their respective affiliates) from time to time substantially in the form of Annex 'D' (Airport Schedule) after mutual consultation and,

WHEREAS the Parties wish to enter into EDI-based contracting arrangements and operational procedures in respect of such airports subject to the terms and conditions herein.

NOW, THEREFORE, the Parties agree as follows:

Article 1 — Preamble

- **1.1** The foregoing recitals and any footnotes, are incorporated into and shall form an integral part of this Agreement.
- **1.2** The Parties recognize that the use of electronic means in lieu of a paper air waybill may increase their liability exposure on traffic routes where electronic means are not recognized under international convention and local law.

Article 2 — Definitions

For the purpose of the Agreement, the terms listed below are defined as follows:

- **2.1** "Agreement" shall mean this agreement, together with Annex 'A', Annex 'B', Annex 'C', and Annex 'D'. In addition, the provisions of Resolution 670 and Recommended Practice 1672 of the IATA Cargo Services Conference Resolutions Manual are incorporated into this Agreement by reference, as if recited at length herein.
- **2.2** "EDI" or "Electronic Data Interchange" shall mean the electronic transfer, from computer to computer, of commercial, administrative and transport data using an agreed standard to structure an EDI Message, as set out in Annex 'A'.
- **2.3** "EDI Message" shall mean a message consisting of a set of segments, structured using an agreed standard, prepared in a computer readable format, transmitted via EDI, and capable of being automatically and unambiguously processed.
- **2.4** "IATA Message Standard" shall mean the message standard specified, published and updated by the International Air Transport Association (IATA) from time to time.
- **2.5** "Cargo Contract" shall mean a contract between the Parties, conducted by EDI under this Agreement, for the transportation of, and settlement with respect to a specific cargo shipment.
- 2.6 "Parties" shall mean the parties identified on Page 1. Party shall mean either of them.
- **2.7** "IATA" shall mean the International Air Transport Association.
- **2.8** "Cargo Receipt" or "Receipt for the Cargo" shall mean a document (in paper or electronic form) which is provided to the Shipper, by the Carrier, its agent or subcontractor (in paper form unless otherwise agreed between the Parties), creating a Shipment Record as a substitute for the issuance of an air waybill, and which permits identification of the shipment that has been accepted and deemed "ready for carriage".
- **2.8.1** The technical aspects of the Cargo Receipt shall be as described in Annex 'A' and in the form set forth in Annex 'C' (Footnote 1 shall apply).¹

¹ In the event that the Carrier, its agent or subcontractor is unable to provide the Shipper with the Cargo Receipt in paper form upon Shipper's delivery of the cargo to the Carrier, its agent or subcontractor due to technical, procedural or any other reasons whatsoever, the Carrier, its agent or subcontractor must provide the Shipper with a Warehouse Receipt (in lieu of a Warehouse Receipt, the Carrier, its agent or subcontractor may verify the information on and countersign the Shipper's Delivery Note. Once verified and countersigned by the Carrier, its agent or subcontractor, such delivery note shall serve as a Warehouse Receipt). Transportation of such cargo shipment by

- **2.9** "Shipment Record" shall mean any record of the Cargo Contract preserved by Carrier, its agent or subcontractor evidenced by means other than an air waybill. The technical aspects of the Shipment Record shall be as specified in Annex 'A'.
- **2.10** "Warehouse Receipt" shall mean a paper document provided to the Shipper by the Carrier, its agent or subcontractor acknowledging the receipt of the cargo shipment as "freight on hand" for carriage by air.
- **2.10.1** As a minimum, the Warehouse Receipt shall specify (a) the weight and number of pieces of the cargo shipment; (b) the date, time and place received by the Carrier, its agent or subcontractor; and (c) reference the shipment identification number covering the specific cargo shipment. To the extent it is readily available, an indication of the places of departure, destination and, if applicable, agreed stopping places, should also be specified.
- **2.11** "Shipper's Delivery Note" shall mean a paper document provided to the Carrier, its agent or subcontractor by the Shipper acknowledging the delivery of the cargo shipment as "freight on hand" for carriage by air.
- **2.11.1** As a minimum, the Shipper's Delivery Note shall specify (a) the weight and number of pieces of the cargo shipment; (b) the date, time and place received by the Carrier, its agent or subcontractor; and (c) reference the shipment identification number covering the specific cargo shipment. To the extent it is readily available, an indication of the places of departure, destination and, if applicable, agreed stopping places, should also be specified.

It is understood that there will be a transition period where some Parties may depend on paper for handover purposes (Footnote 2 shall apply).². Parties may use the paper form of their choice for the Warehouse Receipt. However it is envisioned that Parties shall endeavor to establish electronic means for the Cargo Receipt and for the Warehouse Receipt.

the Carrier continues to be subject to Carrier's subsequent confirmation that the cargo shipment is "ready for carriage". For purposes of the International Conventions (MC99 or MP4, as defined in Annex 'A'), such Warehouse Receipt shall be deemed an interim "Cargo Receipt" (also known as "Receipt for the Cargo" under MP4) until the Carrier, its agent or subcontractor has determined that the cargo is "ready for carriage" and can produce the actual Cargo Receipt as per Annex 'A' hereof. Accordingly, the Cargo Receipt shall serve as prima facie evidence of the conclusion of the Cargo Contract, of the acceptance of the cargo and of the conditions of carriage mentioned therein, except that the Warehouse Receipt shall nonetheless continue to serve as prima facie evidence as to the weight and number of pieces delivered to Carrier, its agent or subcontractor at the date, time, and place specified on the Warehouse Receipt. The Parties shall archive the Warehouse Receipt pursuant to the archiving requirements set forth in Article 8 Recording and Storage of EDI Messages.

² The Party providing the Warehouse Receipt shall determine its form so long as it complies with the requirements of Articles 2.10.1 or 2.11.1. In the event that a Party uses the form of an air waybill as a Warehouse Receipt, any mention or reference to conditions of contract therein shall be disregarded and considered null and void. When using the form of an air waybill the form should include a clear indication on its face that it is a "Warehouse Receipt" only and not an air waybill to avoid confusion.

2.12 "Conditions of Contract" shall mean the conditions of contract set out in Annex 'B', as amended, modified, supplemented or replaced from time to time by IATA.

Article 3 — Object and Scope

- **3.1** It is the expectation of the Shipper and the Carrier that they shall be doing business together in the future. The objective of this Agreement is to permit the Parties to conclude Cargo Contracts by electronic means and to ensure they are legally bound by such contracts. However, nothing in the Agreement creates any obligation for either Party to transact with the other, nor any obligation of exclusivity to deal only with the other.
- **3.2** In the absence of an express written agreement to the contrary, the provisions of this Agreement shall only apply to future Cargo Contracts and to the acceptance of cargo as "freight on hand" in contemplation of such Cargo Contracts, and not to any other commercial relations between the Parties. No Cargo Contracts shall be entered into for the purpose of this Agreement prior to the Commencement Date. All shipments covered as a Cargo Contract under this Agreement shall be clearly identified as an EDI Message shipment by the Shipper through the corresponding EDI message.
- **3.2.1** For the purpose of this Agreement, the "Commencement Date" in respect of any airport, shall be the date indicated as such in an Airport Schedule that may be sent to the Shipper by the Carrier or their respective affiliates from time to time in the form substantially set out in Annex 'D' after mutual consultation. The Airport Schedule shall state, inter alia, that each Party's EDI Messaging system is ready to enable and support the EDI-based contracting arrangement and operational procedures contemplated under this Agreement in respect of the airport specified therein.
- **3.3** Unless otherwise agreed in writing, the Conditions of Contract detailed in Annex 'B' shall apply to all Cargo Contracts under this Agreement.

Article 4 — Validity and Formation of Contract

- **4.1** The Parties acknowledge and agree that EDI is a proper means for concluding Cargo Contracts and agree not to contest the validity of Cargo Contracts on the basis that they were concluded by EDI, that the original records are in electronic form, or that no signature(s) evidence such Cargo Contracts.
- **4.1.1** Without prejudice to Articles 3.2, and 4.1 and the overriding objective of this Agreement to ensure paperless electronic cargo transactions, a Cargo Receipt will be made available upon request.
- **4.2** Each Party shall ensure that the content of an EDI Message sent or received complies with the law of its own country, and shall take reasonable measures to inform the other Party of any inconsistency without delay.
- **4.3** A Cargo Contract shall be concluded once the Carrier, its agent or subcontractor has accepted the cargo and can provide a Cargo Receipt (or a Warehouse Receipt in the event that a Cargo Receipt cannot be provided at the time of delivery of the cargo shipment

as per Footnote 1). Transportation of the cargo shipment, however, shall continue to be subject to (i) the Carrier, its agent or subcontractor confirming to the Shipper that the shipment is "ready for carriage" and (ii) Shipper complying with all other applicable rules and regulations.

In the event that the EDI Message from the Carrier, its agent or subcontractor confirming that the shipment is "ready for carriage" deviates in weight, volume and/or total number of pieces from the EDI Message sent by the Shipper initiating the Shipment Record, the cargo shipment shall be treated according to the exception management procedures agreed between the Parties. The particulars shall be incorporated into section 3 of Annex 'A'.

4.4 In the event that a party purports to act in the capacity of a co-loader of, consolidating forwarder under, or any other position for or on behalf of, the Shipper in the context of the EDI-based contracting arrangements and operational procedures contemplated herein with the Carrier (including without limitation, by sending any EDI Message to the Carrier, its agent or subcontractor), the Shipper agrees that such party shall be deemed to be its agent and/or subcontractor for the purpose of this Agreement, and the definition of "Shipper" used herein shall be construed to include all its agents and subcontractors, unless the context otherwise requires. The Shipper shall be bound by and responsible for all acts and omissions whatsoever of its agents and subcontractors. The Carrier, its agents and subcontractors shall be entitled to transact directly with, and rely on the EDI Messages and any other communications from, the Shipper's agents and subcontractors as if the latter were the Shipper under this Agreement.

Article 5 — Admissibility in Evidence of EDI Messages

The Parties agree that in the event of any dispute, differences or deviations, the records of EDI Messages, maintained in accordance with this Agreement, shall be admissible as evidence before the Courts, any arbitrator(s), other tribunals, or any other means of dispute resolution. However such evidence may be challenged by any other means of evidence (e.g., any documents, witnesses, etc.).

Article 6 — Processing and Acknowledgement of Receipt of EDI Messages

- **6.1** EDI Messages shall be processed as soon as possible after receipt, but in any event, within the time limits specified in Annex 'A'.
- **6.2** An acknowledgment of receipt of any EDI Message is not required unless stipulated in Annex 'A' or unless it is a condition of any particular Cargo Contract.

An acknowledgment of receipt may be requested, by specific provision in Annex 'A' or by express request of the sender of an EDI Message.

6.3 Where an acknowledgment is required, a time limit shall be specified for receipt of the acknowledgment. The receiver of an EDI Message, which specifies a requirement for an acknowledgment, shall not act upon it until such acknowledgment is sent.

6.4 If the sender does not receive the acknowledgment within the time limit specified in Annex 'A', he may, upon notification to the recipient of the EDI Message, treat the Shipment Record initiation as rejected from the expiration of that time limit and the shipment shall be handled as agreed between the Parties (in the absence of agreed procedures, the Carrier's, its agents' or subcontractors' prevailing policy or policies will be applicable).

Article 7 - Confidentiality and Protection of Data

- **7.1** The Parties shall ensure that EDI Messages shall be maintained in confidence and not disclosed or transmitted to other persons except: (i) in fulfillment of the Cargo Contract or this Agreement; (ii) if otherwise previously agreed to in writing by the Parties; or (iii) in the event compelled to do so by operation of law or by order of a competent court or tribunal, government authorities or agencies at the origin, destination or transit country to disclose the confidential information in connection with the relevant Cargo Contract.
- **7.2** In the case where in the relevant Cargo Contract the Shipper is a consolidating forwarder, not an agent of the Carrier, the information contained in the forwarder's 'House Waybill', including but not limited to, the name and address of the shipper and/or consignee shall be maintained in confidence and not be disclosed or transmitted to other persons except: (i) in fulfillment of the Cargo Contract or this Agreement; (ii) if otherwise previously agreed to in writing by the Parties; or (iii) in the event compelled to do so by operation of law or by order of a competent court or tribunal, government authorities or agencies at the origin, destination or transit country to disclose the confidential information in connection with the relevant Cargo Contract.
- **7.3** The Parties shall comply with all applicable legislation concerning data protection.

Article 8— Recording and Storage of EDI Messages

- **8.1** The EDI Messages which comprise the Shipment Record, as set forth in Annex 'A', shall be issued by the Carrier, its agents or subcontractors and shall be stored by each Party, its agents or subcontractors, unaltered and secured, for a minimum of seven (7) years. Parties recognize that their national laws may require archiving of EDI messages for a period of time in excess of the time limit set forth herein for accounting, taxation, or other purposes outside the scope of this Agreement.
- **8.2** Unless otherwise provided by national laws, EDI Messages shall be stored by the sender (or their agents or subcontractors) in the transmitted format and by the receiver (or their agents or subcontractors) in the format in which they are received.
- **8.3** Each Party shall ensure that its electronic or computer records of the EDI Messages shall be readily retrievable, are capable of being reproduced in a human readable form and of being printed, if required.

Article 9 — Operational Requirements for EDI

9.1 Operational Equipment

Each Party shall provide and maintain, at its own cost, all necessary equipment to fulfill its obligations under this Agreement including hardware, software and services necessary to transmit, receive, translate, record, print and store EDI Messages.

9.2 Means of Communication

The means of EDI communication to be used, including the telecommunication protocols, and if required, the choice of third party service provider(s), shall be mutually agreed and set out in Annex 'A'.

9.3 EDI Message Standards

All EDI Messages shall be transmitted in accordance with the IATA Message Standards, recommendations and procedures as approved and updated by the IATA Cargo Services Conference from time to time.

Article 10 — Technical Specifications and Requirements

- **10.1** Each Party may agree to let its computer system be tested by the other Party, to assure that it meets the integrity and security standards detailed in Article 11 below.
- **10.2** The Parties may agree to submit to a third party technical audit within 14 days of executing this Agreement and to have further periodic audits of their computer systems, at a mutually convenient time and subject to reasonable notice. For the avoidance of doubt, each Party shall bear its own audit costs.
- **10.3** Each Party agrees to accept as *prima facie* evidence of the integrity and security of the other Party's computer systems any certification by a recognized independent certification agency.

Article 11 — Security of EDI Messages

- **11.1** Each Party shall implement and maintain information technology security procedures in accordance with the generally accepted best practices, in order to ensure the authenticity of EDI Messages, and the protection of EDI Messages against the risk of unauthorized access, alteration, delay, destruction or loss.
- **11.2** Each Party shall inform the other without undue delay if it becomes aware of any breach in its own information technology security procedures and such breach compromises or is likely to compromise the integrity of any EDI Messages, and take the necessary practicable steps to remedy the problem.

11.3 A Party informed of or who otherwise becomes aware of a breach in its information technology security such that the integrity of any EDI Messages is, or is likely to be, compromised, shall give written notice of that breach (and details thereof) to the other Party, who in turn, can immediately suspend the application of this Agreement and cease to act on EDI Messages from that Party until the breach has been resolved to its reasonable satisfaction.

Article 12 — Authentication

- **12.1** The Parties shall establish a mutually satisfactory procedure for confirming the authenticity of each Party's EDI Messages.
- 12.2 As between themselves, and without prejudice to any recourse against a third party, each Party agree that (a) the sender of an EDI Message shall be responsible for the integrity of it, and any unauthorized use of or access to its authentication codes and/or procedures prior to receipt of the message on the recipient's computer, unless such error, unauthorized use or access results from the acts or omissions of the recipient; and (b) the recipient shall be responsible for the integrity of the EDI Message, and any unauthorized use of or access to the recipient's authentication codes and/or procedures, in each case after reception of the message on its computer unless such unauthorized use or access results from the acts or omissions of the sender.

Article 13 — Non-compliance

13.1 In the event that the EDI communication system of a Party does not comply with the integrity and security standards as required by this Agreement, and there is any disagreement, difference or deviation with respect to an EDI Message, the version of the Party whose system does comply will be deemed to be correct.

Article 14 — Liability

- **14.1** The Parties shall not be liable for any loss or damage suffered by the other Party caused by any delay or failure to perform in accordance with this Agreement, to the extent that such delay or failure is caused by an impediment beyond that Party's control and which could not reasonably be expected to be taken into account at the time of conclusion of this Agreement or the consequences of which could not be avoided or overcome.
- **14.2** If a Party engages any intermediary (namely, any service provider) to perform such services as the transmission, logging, storage or processing of an EDI Message, that Party shall be liable for the intermediary's acts or omissions in the provision of said services.
- **14.3** If a Party requires the other Party to use the services of an intermediary to perform the transmission, logging, storage or processing of an EDI Message, the Party who requires such use shall be liable to the other Party for damage to the extent caused by that intermediary's acts or omissions in the provision of said services.

14.4 Except otherwise provided in this Agreement, each Party's liability shall be limited to proven compensatory damages, and in any event, no Party shall be liable for (i) any loss of profits, revenue, contracts, sales, anticipated savings, goodwill, and reputation; and (ii) special, indirect or consequential losses; or (iii) any form of non-compensatory damages caused by a failure to perform its obligations under this Agreement.

Article 15 — Jurisdiction

Any dispute or difference arising out of or in connection with this Agreement shall be referred to the courts of the Republic of Singapore which shall have sole and exclusive jurisdiction.

Article 16 — Applicable Law

16.1 Without prejudice to any mandatory national law, which may apply to the Parties regarding recording and storage of EDI Messages or confidentiality and protection of personal data, this Agreement is governed by the laws of the Republic of Singapore.

Shipper certifies that insofar as any part of a consignment contains dangerous goods, all measures prescribed by the Dangerous Goods Regulations have been respected.

Article 17 — General

17.1 Effect

This Agreement shall be effective on the date first written above, subject to the Commencement Date in respect of each airport conveyed by the Carrier to the Shipper.

17.2 Modifications

This Agreement constitutes the entire agreement between the Parties on the subject matter. Any modifications, subsequent agreements or collateral agreements dealing directly or indirectly with the subject matter contained in this Agreement shall only be valid if set out in writing and signed by both Parties. For the avoidance of doubt, this Article 17.2 shall not apply to the Carrier's conditions of carriage and related rules, regulations, timetables and applicable tariffs. This Agreement shall not be assigned by a Party, unless prior written consent is obtained from the other Party, such consent shall not be unreasonably withheld.

17.3 Notices

Any Notice to the other Party shall be in writing and shall be sent by certified mail, return receipt requested or by express courier with proof of delivery to the individuals and addresses indicated below:

For the Carrier For the Shipper

Singapore Airlines Limited	XXXXXXXX
Attn:	Attn:

Either Party may change its address by notice to the other Party.

17.4 Termination

Either Party may terminate the Agreement by giving not less than thirty (30) days prior written Notice.

Notwithstanding termination for any reason, the rights and obligations of the Parties referred to in Articles 4, 5, 7, 8 and 14 shall survive termination together with any other provision which by its nature survives termination.

17.5 Severability

If any provision or provisions of this Agreement shall be held to be invalid, illegal, unenforceable or in conflict with the law of any jurisdiction, that shall not affect:

- 1. The validity or enforceability in that jurisdiction of any other provision of this Agreement; or
- 2. The validity or enforceability in other jurisdictions of that or any other provision of this Agreement.

In such cases, this Agreement shall be construed as if such invalid, illegal or unenforceable provisions had never been contained herein, unless the deletion of such provision or provisions would result in such a material change so as to cause the performance of the transactions (or any part thereof) contemplated herein to be unreasonable or impracticable. Parties shall then negotiate in good faith an appropriate substitute for the provisions deemed invalid.

17.6 Interpretation

Words importing the singular shall include the plural and vice versa.

The headings of articles are for convenience only and shall not be used to interpret provisions of this Agreement or otherwise affect the provisions. In the event of any difference, conflict or inconsistency between the provisions of this Agreement and any provisions incorporated by reference, as detailed in Article 2.1, the provisions of this Agreement shall prevail.

17.7 No Waiver of Rights

The failure by either Party at any time to require performance by the other of any of its obligations, shall not affect the right to require such performance at any time thereafter. A waiver by either Party of a breach or specific delay shall not be taken or held to be a waiver of any subsequent breach or delay.

17.8 Counterparts

This Agreement may be executed in any number of counterparts, each of which shall constitute one and the same document and be deemed as originals.

IN WITNESS OF the Parties have executed and delivered this Agreement on the date first above written

For and on behalf of For and on behalf of
XXXXXXXXX Co Ltd Singapore Airlines Limited

Name: Name: Designation: Designation:

Annex 'A'

TECHNICAL ANNEX TO AGREEMENT FOR ELECTRONIC DATA INTERCHANGE ("EDI AGREEMENT")

1) CONVENTIONS

In the event that the Carrier party to the EDI Agreement must make an unscheduled stopover at a country that is not signatory of the Convention for the Unification of Certain Rules Relating to International Carriage by Air, signed at Warsaw, 12 October 1929 as amended by Montreal Protocol No. 4 (MP4), or have ratified the Convention for the Unification of Certain Rules for International Carriage by Air, done at Montreal on 28 May 1999 (MC99), the Parties shall ensure that they can produce and deliver the Cargo Receipt requested by any third party, government authority requesting such documentation.

2) EDI MESSAGES

All EDI Messages shall be structured and used in accordance with the IATA Cargo Interchange Message Procedures (Cargo-IMP) Manual or the Cargo-FACT Message Manual. This Technical Annex addresses the Cargo-IMP environment.

In the event that the Parties wish to exchange particular version numbers of the Cargo-IMP messages then only FWB version number 16, FSU version number 6 and FNA version number 0 will be supported. In case Parties decide to use the Cargo-IMP FMA message then only FMA version number 0 will be supported.

3) SHIPMENT RECORD

To initiate the Shipment Record information the Shipper will send the completed air waybill data through an electronic message (FWB) as per Cargo Interchange Message Procedures (Cargo-IMP) Manual to the Carrier, its agent or subcontractor prior to the presentation of the consignment at the Carrier's, its agents' or subcontractors' point of acceptance.

The Cargo Contract shall be subject to the FSU/RCS message being sent to the Shipper. In the event that the weight, volume and/or total number of pieces of the shipment deviates from the weight, volume and/or total number of pieces of the FWB information upon the presentation of such shipment at the Carrier's, its agents' or subcontractors' point of acceptance the Shipper is required to re-send the revised FWB message containing the corrected details as soon as possible, which shall in no event be later than fifteen (15) minutes after being notified of the deviation by the Carrier, its agents or subcontractors.

In the event that the Shipper fails to send a revised FWB message with the corrected details within the time period stated, the Carrier, its agents and/or subcontractors (including the Carrier's ground handling agent) may send the revised FWB message with the corrected details instead, which shall then become conclusive and binding on the Shipper. In the event that the Carrier, its agents and/or subcontractors do not do so, the Shipment Record initiation shall be considered rejected and the shipment shall be handled

as previously agreed between the Parties, or failing that, according to the Carrier's, its agents' or subcontractors' policies and procedures, as applicable.

In case the Carrier, its agent or subcontractor cannot access the Shipment Record initiated in its system, at cargo presentation, a fallback (or recovery) procedure shall be agreed and in place between the Carrier and Shipper.

4) REJECTION MESSAGE

The notification to the Shipper that the EDI message containing the air waybill data (FWB) has been rejected by the Carrier's, its agents' or subcontractors' system and/or by its third party service provider due to syntax errors shall be performed using the standard electronic Error (FNA) message as per Cargo Interchange Message Procedures (Cargo-IMP) Manual.

The FNA message should include the Message Improvement Program (MIP) error code and reasons as per the latest version of the MIP strategy document.

5) CONFIRMATION MESSAGE

The confirmation to the Shipper that the EDI message containing the air waybill data (FWB) has been received by the Carrier's, its agents' or subcontractors' system and/or its third party service provider without syntax errors and application errors shall be performed using the standard electronic Acknowledgment (FMA) message as per the Cargo Interchange Message Procedures (Cargo-IMP) Manual (Footnote 3 shall apply).³

A confirmation message is not required unless otherwise previously agreed by the Parties in writing.

In the event that the Shipper requires a confirmation (acknowledgment) message from the Carrier upon receipt of an FWB Message, the Carrier, its agent or subcontractor shall send the acknowledgment as soon as possible, however, in no case later than **fifteen (15) minutes after receipt of the FWB.** In the event that the Carrier, its agent or subcontractor fails to send an acknowledgment within the time period stated, the Shipment Record initiation shall be considered rejected and the shipment shall be handled as previously agreed between the Parties (or according to the Carrier's, its agents' or subcontractors' policies as applicable).

In the event that the Carrier requires the FWB message from the Shipper prior to presentation of the cargo at the Carrier's, its agents' or subcontractors' point of acceptance and the Shipper fails to send the FWB prior to presentation, there shall be no Shipment Record and the shipment shall be handled as previously agreed between the Parties (or according to the Carrier's, its agents' or subcontractors' policies as applicable).

6) CARGO RECEIPT

³ Note: Alternatively the Cargo 2000 route map milestone (MUP-FWB) message could be used. In such a case both Parties need to be Cargo 2000 members and need to have agreed to this previously.

The Cargo Receipt will evidence the conclusion of the contract ("including acceptance of all contract terms") and evidence the acceptance of the cargo as "ready for carriage" (as indicated in the IATA Cargo Agency Conference Resolution 833 (Footnote 4 shall apply⁴).

The Carrier, its agent or subcontractor will send the standard electronic Status Update (FSU) message with the standard Status Code ready for carriage Shipment (RCS) as per Cargo Interchange Message Procedures (Cargo-IMP) Manual to the Shipper.

The Carrier, its agent or subcontractor will send the electronic Status Update (FSU) message with the standard Status Code ready for carriage Shipment (RCS) including the actual event time, as per Cargo Interchange Message Procedures (Cargo-IMP) as soon as possible after the presentation of the cargo by the Shipper to the Carrier's, its agents' or subcontractors' point of acceptance and **no later than sixty (60) minutes** after the determination by the Carrier, its agent or subcontractor that the cargo is indeed "ready for carriage".

Subject to any changes that may be made pursuant to Clause 8 of this Annex 'A', the Cargo Receipt will confirm the FWB message information and FSU/RCS message information. The date of the Cargo Receipt shall be the date that the Carrier, its agent or subcontractor transmits the FSU/RCS message.

The Cargo Receipt document shall be produced either as a paper or an electronic version as agreed between the Parties substantially in accordance with the format of the Cargo Receipt as described in the Annex 'C' to this Agreement.

The Carrier, its agent or subcontractor will only send an FSU/RCS message if an FWB message is received from the Shipper **at least five (5) minutes** prior to presentation of the cargo at the Carrier's, its agents' or subcontractors' point of acceptance. The Parties shall agree on the process to be followed in case the FWB message is not received in the agreed period of time.

7) ACCESS TO THE SHIPMENT RECORD BY THE CONSIGNEE

The Consignee may need to have access to the Cargo Receipt containing weight, volume and number of pieces.

The Carrier, its agents or subcontractors upon request by the Shipper, may provide a copy of the Cargo Receipt to the Consignee.

8) CHARGES CORRECTION ADVICE (CCA)

In the case of disputes or discrepancies that affect charges between the data contained in the FWB message as transmitted by the Shipper and the data contained in the FSU/RCS message as transmitted by the Carrier, its agents or subcontractors, the Carrier, its agent or subcontractor shall send a Cargo Correction Advice to the Shipper unless otherwise agreed by the Parties.

9) BAR CODE LABELS

⁴Cargo Agency Conference Resolution 833 Ready for Carriage Consignments.

For cargo acceptance, shipments must be labeled with machine-readable cargo labels that are in accordance with the specifications of IATA Cargo Services Conference Resolution 606 (Footnote 5 shall apply) 5 Bar Coded Label.

⁵ Cargo Services Conference Resolution 606 Bar Coded Label.

Annex 'B'

CONDITIONS OF CONTRACT FOR CONTRACTS CONCLUDED BY ELECTRONIC MEANS

NOTICE CONCERNING CARRIER'S LIMITATION OF LIABILITY

If the carriage involves an ultimate destination or stop in a country other than the country of departure, the Montreal Convention or the Warsaw Convention may be applicable to the liability of the Carrier in respect of loss of, damage or delay to cargo. Carrier's limitation of liability in accordance with those Conventions shall be as set forth in subparagraph 4 unless a higher value is declared.

This contract is subject to the following:

CONDITIONS OF CONTRACT

1. In this contract and the Notices appearing herewith:

CARRIER includes the air carrier issuing the Cargo Receipt and all carriers that carry or undertake to carry the cargo or perform any other services related to such carriage.

SPECIAL DRAWING RIGHT (SDR) is a Special Drawing Right as defined by the International Monetary Fund.

WARSAW CONVENTION means whichever of the following instruments is applicable to the contract of carriage:

the Convention for the Unification of Certain Rules Relating to International Carriage by Air, signed at Warsaw, 12 October 1929; that Convention as amended at The Hague on 28 September 1955; that Convention as amended at The Hague 1955 and by Montreal Protocol No. 1, 2, or 4 (1975) as the case may be.

MONTREAL CONVENTION means the Convention for the Unification of Certain Rules for International Carriage by Air, done at Montreal on 28 May 1999.

- **2./2.1** Carriage is subject to the rules relating to liability established by the Warsaw Convention or the Montreal Convention unless such carriage is not "international carriage" as defined by the applicable Conventions.
- **2.2** To the extent not in conflict with the foregoing, carriage and other related services performed by each Carrier are subject to:
- **2.2.1** applicable laws and government regulations;

- **2.2.2** provisions contained in the Carrier's conditions of carriage and related rules, regulations, and timetables (but not the times of departure and arrival stated therein) and applicable tariffs of such Carrier, which are made part hereof, and which may be inspected at any airports or other cargo sales offices from which it operates regular services. When carriage is to/from the USA, the shipper and the consignee are entitled, upon request, to receive a free copy of the Carrier's conditions of carriage. The Carrier's conditions of carriage include, but are not limited to:
 - **2.2.2.1** limits on the Carrier's liability for loss, damage or delay of goods, including fragile or perishable goods;
 - 2.2.2.2 claims restrictions, including time periods within which shippers or consignees must file a claim or bring an action against the Carrier for its acts or omissions, or those of its agents;
 - **2.2.2.3** rights, if any, of the Carrier to change the terms of the contract;
 - **2.2.2.4** rules about Carrier's right to refuse to carry;
 - **2.2.2.5** rights of the Carrier and limitations concerning delay or failure to perform service, including schedule changes, substitution of alternate Carrier or aircraft and rerouting.
- **3.** The agreed stopping places (which may be altered by Carrier in case of necessity) are those places, except the place of departure and place of destination, set forth in the Shipment Record or shown in Carrier's timetables as scheduled stopping places for the route. Carriage to be performed hereunder by several successive Carriers is regarded as a single operation.
- **4.** For carriage to which the Montreal Convention does not apply, Carrier's liability limitation for cargo lost, damaged or delayed shall be 19 SDRs per kilogram unless a greater per kilogram monetary limit is provided in any applicable Convention or in Carrier's tariffs or general conditions of carriage.
- **5./5.1** Except when the Carrier has extended credit to the consignee without the written consent of the shipper, the shipper guarantees payment of all charges for the carriage due in accordance with Carrier's tariff, conditions of carriage and related regulations, applicable laws (including national laws implementing the Warsaw Convention and the Montreal Convention), government regulations, orders and requirements.
- **5.2** When no part of the consignment is delivered, a claim with respect to such consignment will be considered even though transportation charges thereon are unpaid.
- **6./6.1** For cargo accepted for carriage, the Warsaw Convention and the Montreal Convention permit shipper to increase the limitation of liability by declaring a higher value for carriage and paying a supplemental charge if required.
- **6.2** In carriage to which neither the Warsaw Convention nor the Montreal Convention applies Carrier shall, in accordance with the procedures set forth in its general conditions

of carriage and applicable tariffs, permit shipper to increase the limitation of liability by declaring a higher value for carriage and paying a supplemental charge if so required.

- **7./7.1** In cases of loss of, damage or delay to part of the cargo, the weight to be taken into account in determining Carrier's limit of liability shall be only the weight of the package or packages concerned.
- **7.2** Notwithstanding any other provisions, for "foreign air transportation" as defined by the U.S. Transportation Code:
- **7.2.1** in the case of loss of, damage or delay to a shipment, the weight to be used in determining Carrier's limit of liability shall be the weight which is used to determine the charge for carriage of such shipment; and
- 7.2.2 in the case of loss of, damage or delay to a part of a shipment, the shipment weight in 7.2.1 shall be prorated to the packages covered by the same Cargo Receipt whose value is affected by the loss, damage or delay. The weight applicable in the case of loss or damage to one or more articles in a package shall be the weight of the entire package.
- **8.** Any exclusion or limitation of liability applicable to Carrier shall apply to Carrier's agents, employees, and representatives and to any person whose aircraft or equipment is used by Carrier for carriage and such person's agents, employees and representatives.
- **9.** Carrier undertakes to complete the carriage with reasonable dispatch. Where permitted by applicable laws, tariffs and government regulations, Carrier may use alternative carriers, aircraft or modes of transport without notice but with due regard to the interests of the shipper. Carrier is authorized by the shipper to select the routing and all intermediate stopping places that it deems appropriate or to change or deviate from the routing shown in the Shipment Record.
- **10.** Receipt by the person entitled to delivery of the cargo without complaint shall be prima facie evidence that the cargo has been delivered in good condition and in accordance with the contract of carriage.
- **10.1** In the case of loss of, damage or delay to cargo a written complaint must be made to Carrier by the person entitled to delivery. Such complaint must be made:
- **10.1.1** in the case of damage to the cargo, immediately after discovery of the damage and at the latest within 14 days from the date of receipt of the cargo;
- **10.1.2** in the case of delay, within 21 days from the date on which the cargo was placed at the disposal of the person entitled to delivery.
- **10.1.3** in the case of non-delivery of the cargo, within 120 days from the date of receipt of the cargo for transportation by the Carrier.
- **10.2** Such complaint may be made to the Carrier who issued the Cargo Receipt, or to the first Carrier or to the last Carrier or to the Carrier, which performed the carriage during which the loss, damage or delay took place.

- **10.3** Unless a written complaint is made within the time limits specified in 10.1 no action may be brought against Carrier.
- **10.4** Any rights to damages against Carrier shall be extinguished unless an action is brought within two years from the date of arrival at the destination, or from the date on which the aircraft ought to have arrived, or from the date on which the carriage stopped.
- 11. Shipper shall comply with all applicable laws and government regulations of any country to or from which the cargo may be carried, including those relating to the packing, carriage or delivery of the cargo, and shall furnish such information to the Carrier as may be necessary to comply with such laws and regulations. Carrier is not liable to shipper and shipper shall indemnify Carrier for loss or expense due to shipper's failure to comply with this provision.
- **12.** No agent, employee or representative of Carrier has authority to alter, modify or waive any provisions of this contract.

Annex 'C'

THE RECEIPT FOR THE CARGO (ALSO KNOWN AS THE CARGO RECEIPT) - TECHNICAL SPECIFICATIONS AND COMPLETION

Measurements of the Cargo Receipt

The outside measurements of the Cargo Receipt shall be maintained exactly as shown in Appendix 'A'.

Description of the Cargo Receipt

The Cargo Receipt shall have the same layout, wording and shading as specified in Appendix 'B'.

Completion of the Cargo Receipt

The circled numbers in the following text correspond with the numbers in the boxes of the specimen illustrated in Appendix 'C'.

1. Shipment Identification 1

The shipment identification number shall be entered and will be composed of the following Cargo-IMP data:

FWB Ref. 2.1.1 (DE 112) / 2.1.3 (DE 113) / 17.2.2 (DE 202) / 17.2.3 (DE 201) / 17.2.4 (DE 200)

A hyphen shall be inserted between DE 112 and DE 113 and also between DE 113 and DE 202.

2. Shipper Name 2

The shipper's name shall be entered and will be composed of the following Cargo-IMP data:

FWB Ref. 5.4.2 (DE 300)

3. Issued By 3

The name of the carrier issuing the cargo receipt should be entered and would be aligned with DE 112 of the shipment identification. A company logo may also be entered.

4. Day/Month/Time (of Shipment Acceptance)

The Day/Month/Time (of Shipment Acceptance) shall be entered and will be composed of the following Cargo-IMP data:

FSU Ref. 3.3.1 (DE 202) / 3.3.2(DE 201) / 3.3.3(DE 203), if DE 203 is present.

A space shall be inserted between DE 202 and DE 201 and also between DE 201 and DE 203.

The year of shipment acceptance is not included in the Day/Month/Time (of Shipment Acceptance) box but can be deduced from the date of the Shipment Identification box.

5. Airport/City Code (of Shipment Acceptance) 5

The Airport/City Code (of Shipment Acceptance) shall be entered and will be composed of the following Cargo-IMP data:

FSU Ref. 3.3.5 (DE 313)

6. Total Number of Pieces 6



The Total Number of Pieces determined at acceptance shall be entered and will be composed of the following Cargo-IMP data:

FSU Ref. 2.3.3 or 2.4.2 (DE 701)

7. Weight / Code

7.1 Weight (7)



The amount of the weight determined at acceptance shall be entered and will be composed of the following Cargo-IMP data:

FSU Ref. 2.3.5 (DE 600)

7.2 Code (8)

The measurement unit code for the weight amount determined at acceptance shall be entered and will be composed of the following Cargo-IMP data:

FSU Ref. 2.3.4 (DE 601)

A space shall be inserted between DE 600 and DE 601.

8. Volume (9)

The volume amount and its measurement unit code determined at acceptance may be entered if available and will be composed of the following Cargo-IMP data:

FSU Ref. 3.8.2 (DE 500) / 3.8.1 (DE 604)

A space shall be inserted between DE 500 and DE 604

9. Airport/City Code (of Origin) (10)

The Airport/City Code (of Origin) shall be entered and will be composed of the following Cargo-IMP data:

FWB Ref. 2.2.1 (DE 313)

10. Airport/City Code (of Destination)



The Airport/City Code (of Destination) shall be entered and will be composed of the following Cargo-IMP data:

FWB Ref. 2.2.2 (DE 313)

11. Airport/City Code (of Routing) (12)



The Airport/City Code (of Routing) can be entered and will be composed of the following Cargo-IMP data:

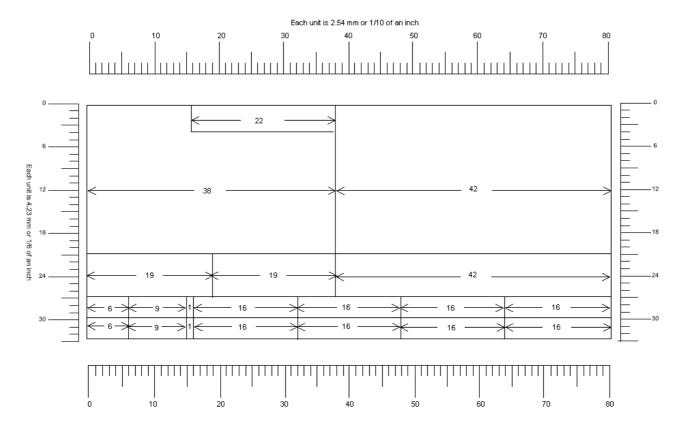
FWB Ref. 4.2.2 and 4.3.2 (DE 313)

A slant shall be inserted between DE 313 and any repeats of DE 313.

The Airport/City Code (of Routing) must be entered if:

The places of departure and destination are within the territory of a single State Party and one or more agreed stopping places being within the territory of another State then an indication of at least one such stopping place must be indicated.

Appendix 'A'



Appendix 'B'

Shipper N	Name	Shipme	ent klentification	Car	go Receipt		
Day/Month/Time (of Shipment Acceptance)		1 ' '	Airport/City Code (of Shipment Acceptance)		Carriage is subject to Carrier's Conditions of Contract previously made available to Shipper		
No. of Pieces	Gross F Weight L	Volume	Airport/City Code	(of Origin)	Airport/City Code (of Destination)	Airport/City Code (of Routing)	
	1						

Notes:

- 1. The boxes with bold titles indicate information specified by the Convention for the Unification of Certain Rules for International Carriage by Air, done at Montreal on 28 May 1999 (MC99) and The Convention for the Unification of Certain Rules Relating to International Carriage by Air, signed at Warsaw, 12 October 1929 as amended by Montreal Protocol No. 4 (MP4). Routing would only be included if applicable as specified in the Articles;
- 2. Airport/City Code (of Routing): As per MC99 and MP4, if the places of departure and destination are within the territory of a single State Party and one or more agreed stopping places being within the territory of another State then an indication of at least one such stopping place must be indicated;
- 3. The year of shipment acceptance is not included in the "Day/Month/Time (of Shipment Acceptance)" box but can be deduced from the date of the "Shipment Identification" box.

Appendix 'C'

Shipper N	lame	Shipment Id	entification				
			Cargo Receipt				
	2			Issued	Ву		
		Airport/City Code (of Shipment Acce)	ent Acceptance)		Carriage is subject to Carrier's Conditions of Contract previously made available to Shipper		
No. of Pieces	Gross / Weight /	Volume	Airport/City Code	(of Origin)	Airport/City Code (of Destination)	Airport/City Code (of Routing)	
6	7	9	10		11)	12	